

VOLVO

# VOLVO CONSTRUCTION EQUIPMENT

Company presentation | 2024

V O L V O

## Building tomorrow

Our purpose is to build the world we want to live in. We passionately contribute to society's prosperity and sustainable development, prioritizing health, safety, and wellbeing.

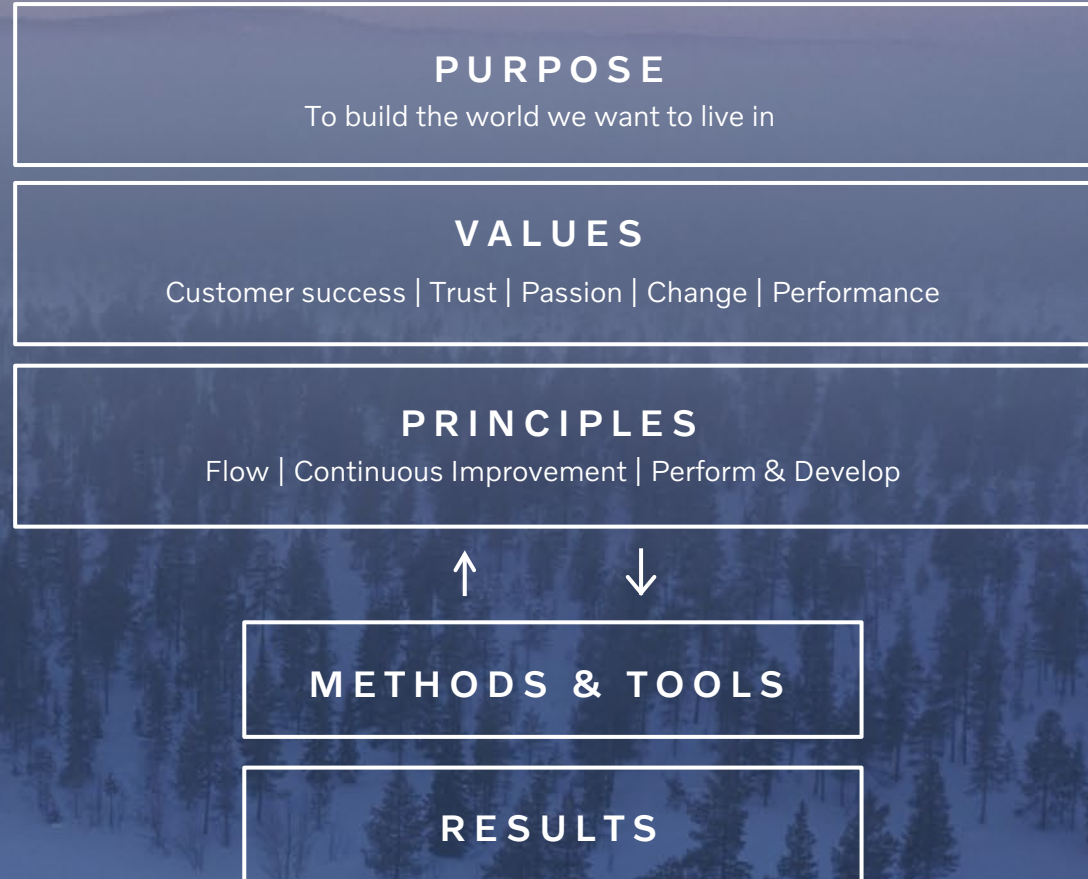
Through innovation and collaboration with partners, we aim to create a cleaner, safer and more connected world together.



# We are guided by our philosophy

Our philosophy unites us, shaping our culture and guiding our actions. It defines our identity and provides a common language, fostering alignment in our thinking, work, and leadership.

Our purpose, values and the three principles are the foundation, guiding us in how to behave when setting our direction and making decisions.



## Our company



**16,000+**  
**employees**



**SEK 105 billion**  
**in net sales (2023)**

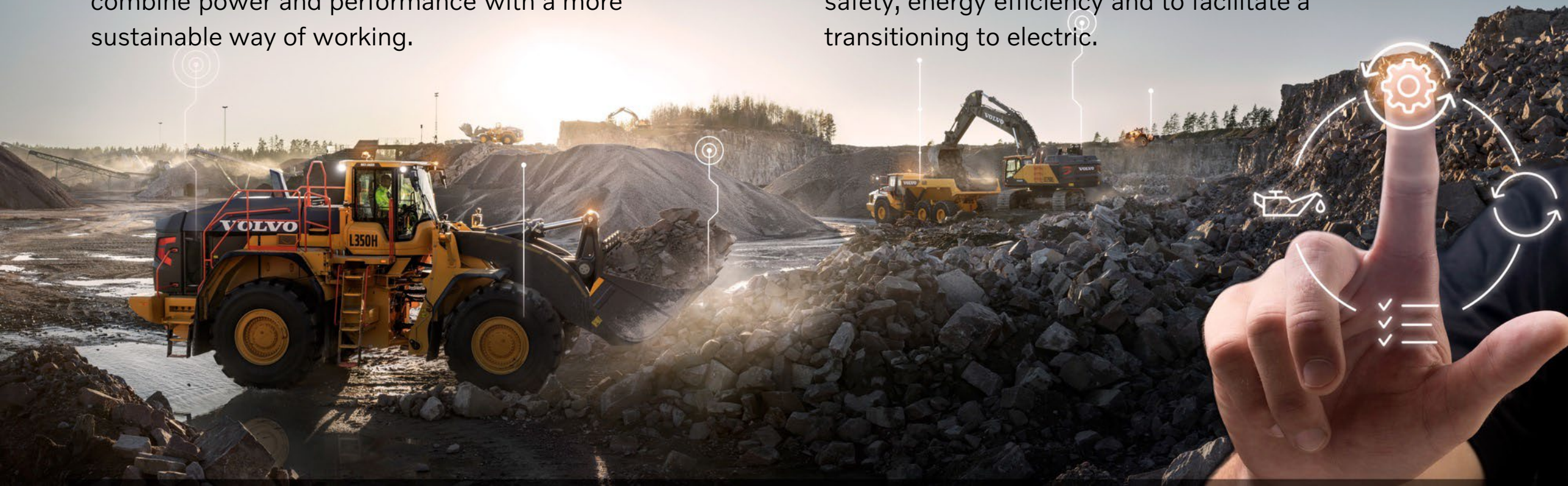


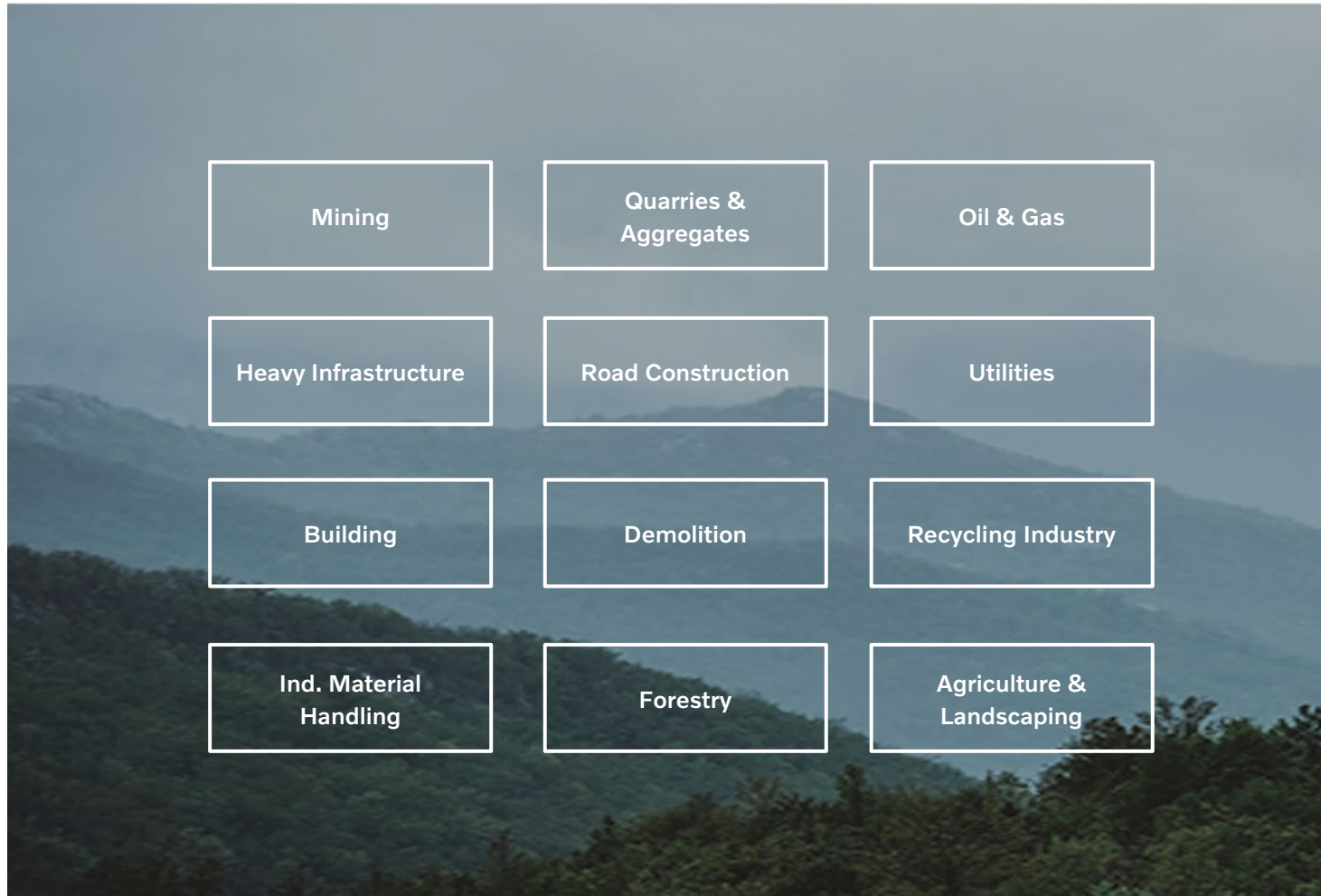
**Present in**  
**180 markets**

## We offer our customers a total solutions package

We are a global leader in construction solutions, delivering premium products and services that combine power and performance with a more sustainable way of working.

Our solutions are designed to maximize our customers' uptime and productivity, to enhance safety, energy efficiency and to facilitate a transitioning to electric.





## We serve a broad range of segments

We have customers operating within a broad range of segments, all with different characteristics, requiring their own unique machinery and services.

Over the coming decade, all of them will grow their demand for sustainable solutions.

## Our three strong brands

Our brand portfolio consists of three distinct brands targeting different customers, segments and markets.



### Volvo

One of the world's best known and respected brands within transport and infrastructure solutions.



### SDLG




Based in Jinan, China, SDLG provides customers with reliable and competitive construction equipment in China and other emerging markets.

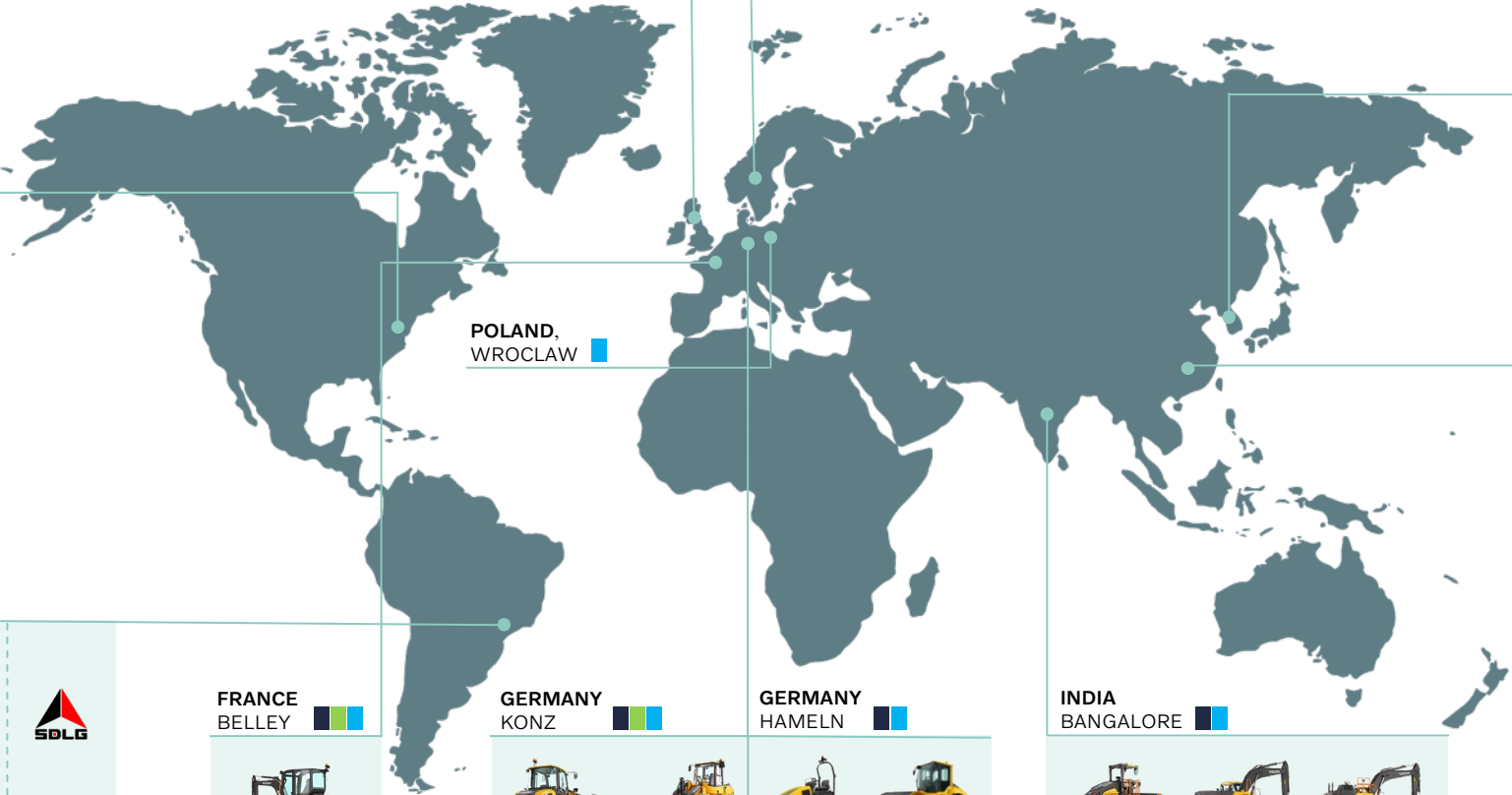


### Rokbak

Based in Motherwell, Scotland, Rokbak makes off-highway articulated haulers that are used in mining, quarrying, and construction applications around the world.


# VOLVO

-  VOLVO PRODUCTION FACILITY
-  PRODUCTION OF ELECTRIC MACHINES/COMPONENTS
-  RESEARCH & DEVELOPMENT



**UNITED KINGDOM**  
MOTHERWELL 




**SWEDEN**  
ESKILSTUNA (HQ) 



**SWEDEN**  
ARVIKA 



**SWEDEN**  
HALLSBERG 



**SWEDEN**  
BRAÅS 



**UNITED STATES**  
SHIPPENSBURG 



**POLAND,**  
WROCLAW 

**KOREA**  
CHANGWON 



**CHINA**  
LINYI 



**BRAZIL**  
PEDERNEIRAS 



**FRANCE**  
BELLEY 



**GERMANY**  
KONZ 




**GERMANY**  
HAMELN 



**INDIA**  
BANGALORE 



**CHINA**  
SHANGHAI 



**CHINA**  
JINAN 



V O L V O



1832

We have been at the forefront of technological innovation since we were founded in 1832. At the heart of Volvo Construction Equipment lies a commitment to people, sustainability, innovation, and a rich history of pioneering progress. As a global leader in construction solutions, we have a responsibility to continuously strive to find new, better and sustainable ways of working, by leading the transformation with premium products and services that combine business outcomes with care for people and planet, for a better tomorrow.

2030

## Our sustainability transformation

We are living in a new era defined by increased urbanization, further digitalization and climate change.

To meet these challenges our long-term ambition is to become:

100%  
safe

100%  
fossil-free

100%  
more productive

## A three-folded approach to sustainability



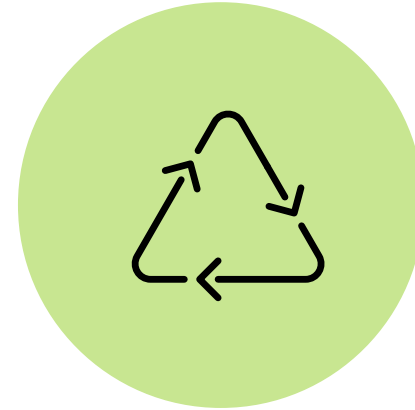
### **People**

We believe corruption must be fought, human rights respected, and stakeholders must collaborate to build resilient and sustainable societies.



### **Climate**

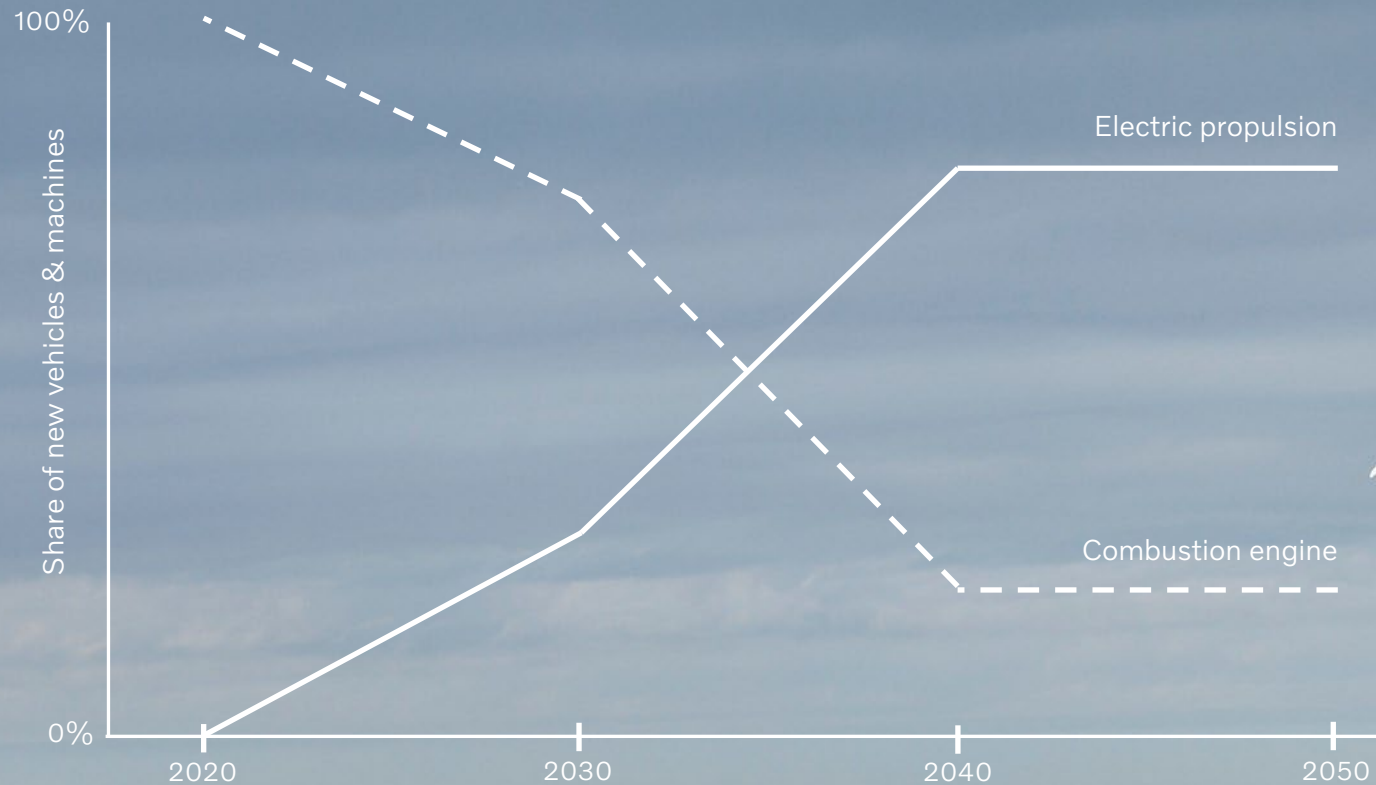
Cutting carbon is critical in meeting the ambitions of the Paris Climate Agreement. We are going further by committing to net zero greenhouse gas emissions by 2040.



### **Resources**

We must fulfil the demands for construction and infrastructure in a way that respects our planet's limited resources.

# Accelerating the sustainable transformation to 100% fossil-free fuel



Our ambition is for 100% of our products to be driven by fossil-free fuels by 2040.

To contribute to an emissions-free future, there will be a steady shift into electric propulsion, and combustion engines will run on biofuel.

## A plan validated by science

Our plan to reach net-zero value chain greenhouse gas emissions by 2040 is backed up by science.

The Science Based Targets initiative enables us to set emission reduction targets in line with leading climate science.

These targets are in line with what the latest climate science deems necessary **to meet the goals of the Paris Agreement** – to limit global warming to well below 2°C above pre-industrial levels and pursue efforts to limit warming to 1.5°C.



## A first step: 35% electric by 2030

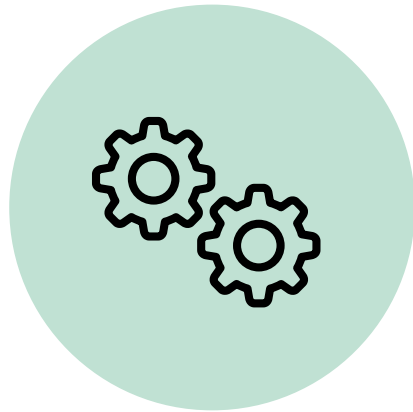
With one of the world's largest electric ranges of construction equipment, we are proud to have been the first to have committed to shifting our entire compact range to electric.

- We are pushing forward the electric transformation and have committed to having **35% of our machines sales be electric by 2030.**
- Volvo CE electric machines have come a long way and are set to last the distance with power, performance and care for the environment.



## Accelerating the transformation through partnerships

Partnerships and collaborations is key to accelerate the transformation through knowledge sharing, infrastructure, and supply chain development.



### **Industrial partnerships**

To rapidly commercialize fossil-free solutions for each and every customer, we need to form strong partnerships with like-minded experts.



### **Societal partnerships**

We are capable of leading the sustainable evolution for the benefit of all, through powerful collaborations that influence far beyond our industry.



### **Academic partnerships**

Challenging students to bring new perspectives while inspiring ourselves to think in radical new ways.



## Change starts here

Our electric machines are already in operation on sustainable construction sites across the world. The **aluminium industry** in China, the **Yucca Valley** desert in California, the reputable **RHS Chelsea Flower Show** in London and the 100-year-old **meat-packing district** in the centre of Stockholm – are all examples of places where our electric machines are enabling our customers to lower their emissions. **The Eden Project** is yet another example of where our machines are part of the change.



## Passion for people is the key to our success

Every day, we are working with some of the sharpest and most creative brains in our field to be able to leave our society in a better shape for the next generation.

We are passionate about what we do, and we thrive on teamwork.

We are more than 16,000 people united around the world by a culture of care, inclusiveness and empowerment where each one of us regardless of gender, race, age, abilities or background, can give their very best.

## Our commitment to our people

### PURPOSE

We are a purpose driven company – we build the world we want to live in

### CULTURE

We empower each other to collaborate, connect and take decisions

### GROWTH

We all continuously learn and develop

### INNOVATION

We are all involved in the development of our company and beyond

### RECOGNITION

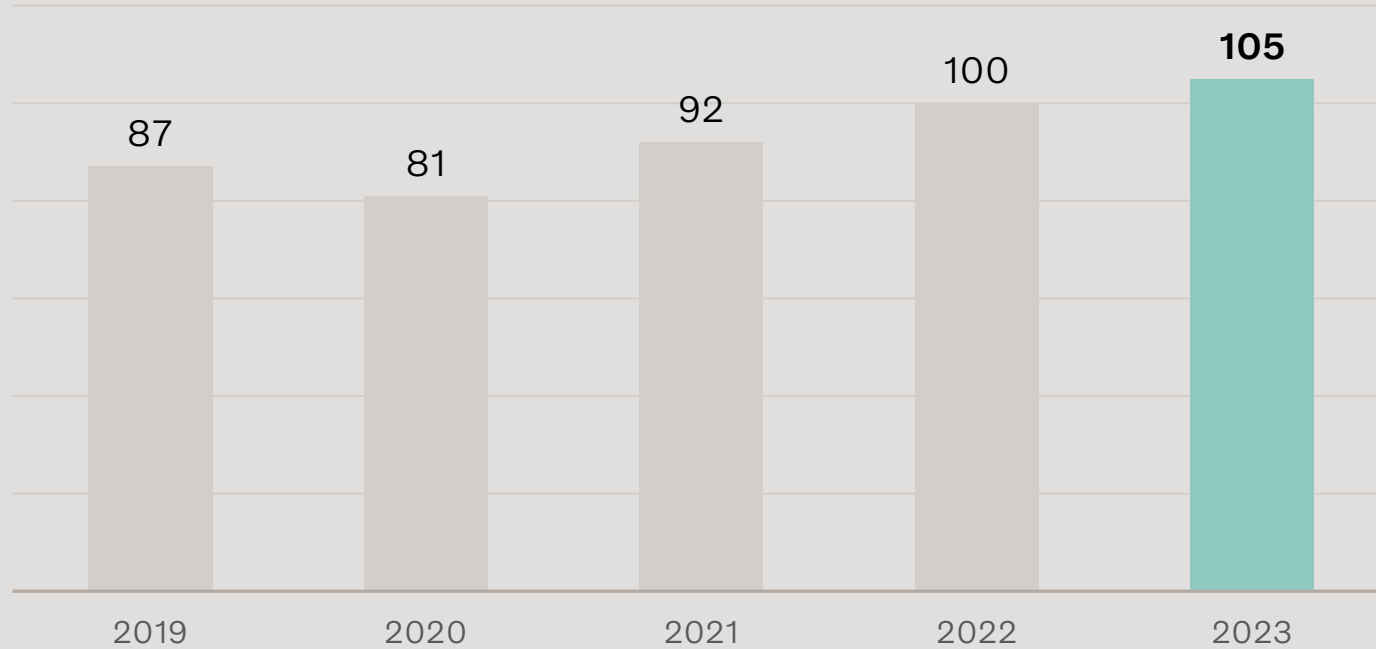
We are inclusive and appreciate and recognize you for who you are and what you do

# Finance & Organization

# Net sales & adjusted operating margin

Construction Equipment's financial performance 2019–2023.

## Net sales (BSEK)



## Adjusted operating margin

**2023: 16,2%**

**2022: 13,2%**

**2021: 13,3%**

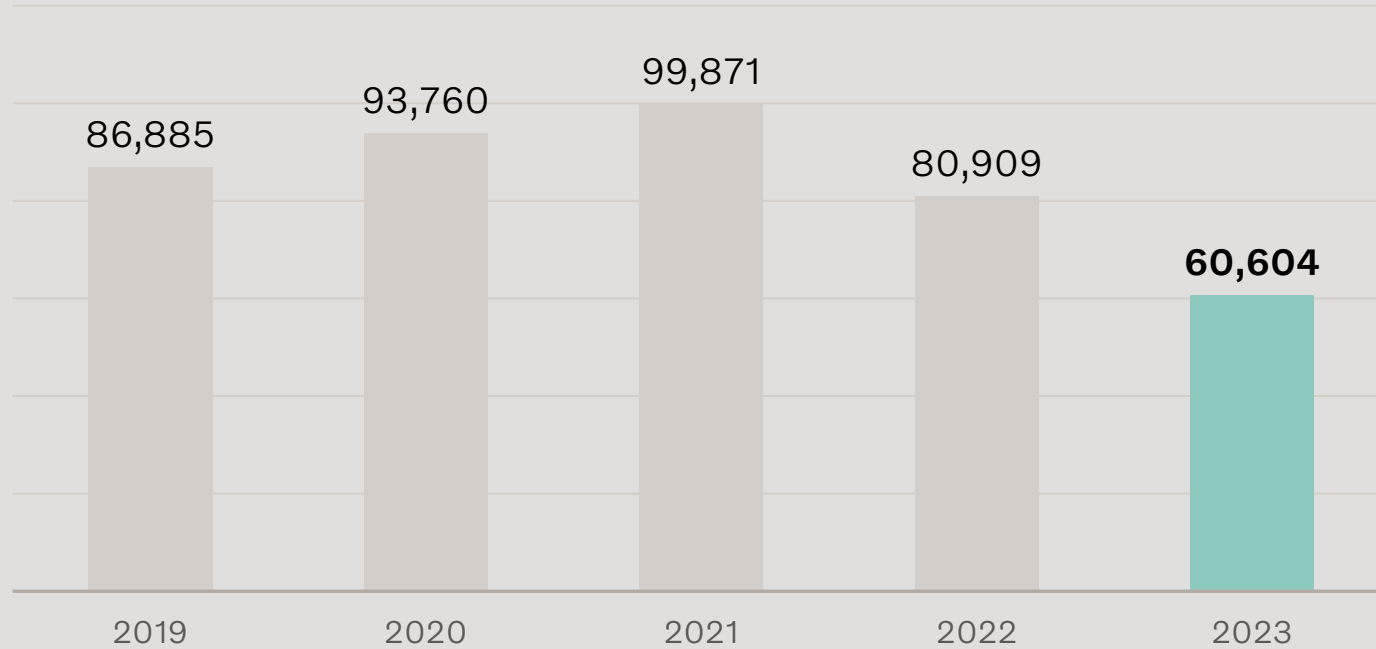
**2020: 12,4%**

**2019: 13,4%**

# Deliveries

Construction Equipment's deliveries 2019–2023

## Number of construction equipment



## Whereof electric

**2023: 895**

**2022: 598**

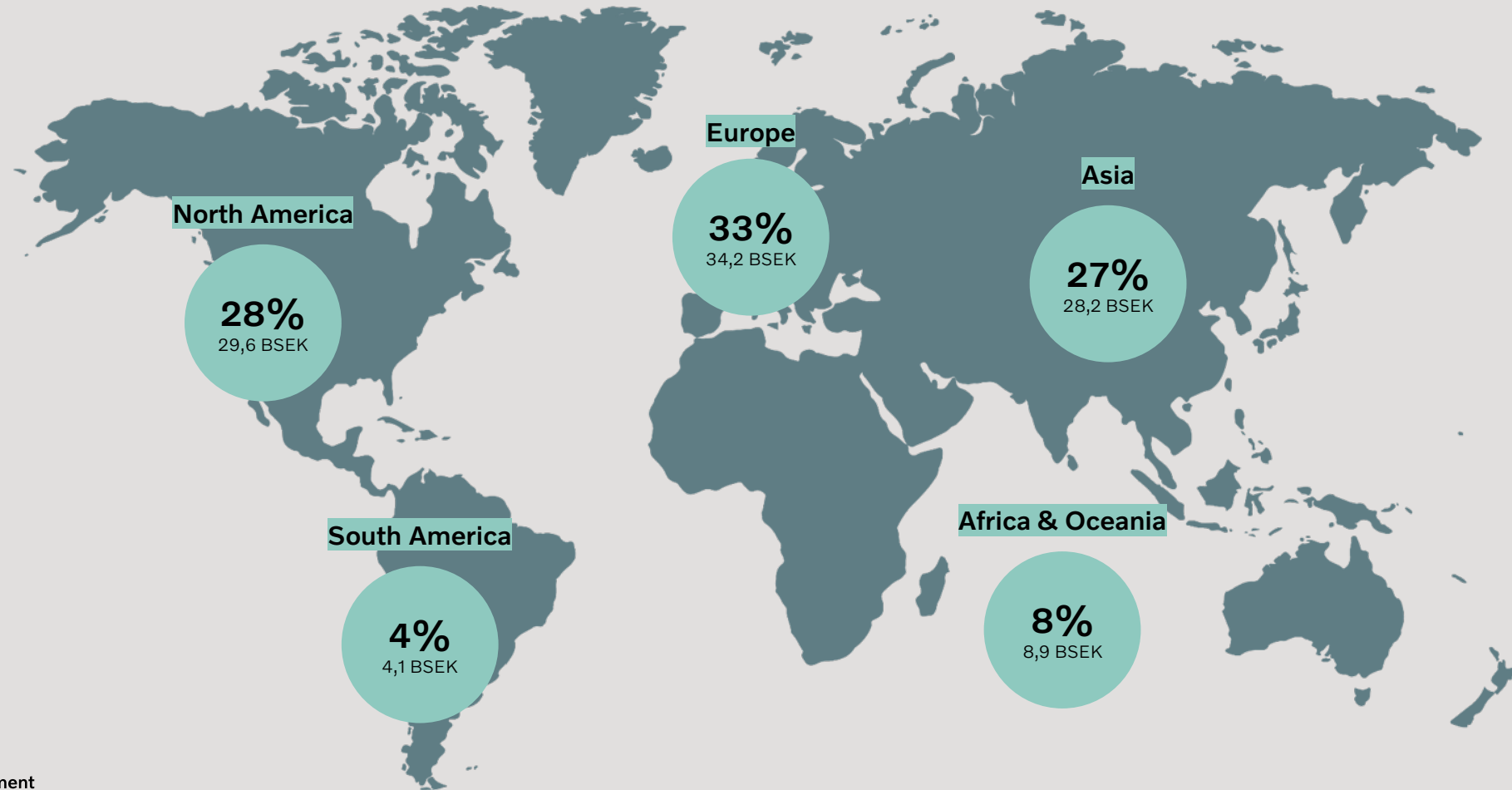
**2021: 321**

**2020: 12**

**2019: -**

# Share of total net sales

Construction Equipment's share of net sales by market, 2023.



## Executive Management Team 2024



**Melker Jernberg**  
Head of Volvo CE



**Bianca Schütze**  
Executive Assistant



**Mats Sköldberg**  
Head of Technology



**Klara Eiritz**  
Head of Finance



**Jonas Bergstrand**  
Head of Legal



**Jay Parker**  
Head of Digital & IT



**Scott Young**  
Head of North America



**Kamel Sid**  
Head of Operations



**Carl Slotte**  
Head of Region Europe



**Tomas Kuta**  
Head of Region Asia



**Ann-Sofie Räftegård**  
Head of People & Culture



**Peter Jordansson**  
Head of Purchasing



**Bill Law**  
Head of Communication



**Ulrika Olsson Geshel**  
Head of Governance

## We are part of the Volvo Group

The Volvo Group is headquartered in Gothenburg, Sweden, employs more than 100,000 people and serves customers in almost 190 markets. In 2023, net sales amounted to SEK 553 billion (EUR 48 billion). Volvo shares are listed on Nasdaq Stockholm.

### Volvo Group in short

Trucks, buses, construction equipment, power solutions for marine and industrial applications, financing and services.

Founded in 1927 | Headquartered in Gothenburg

100,000 employees | 190 markets

10 business areas | 12 brands

Sharing resources and technology

Safer, cleaner and more productive





# BUILDING THE WORLD WE WANT TO LIVE IN



V O L V O